

# LUMENARY

INVESTMENT MANAGEMENT

## Investing in the growth and success of founders Fund Summary as at 31 March 2018

### Details of the Fund

<b>Fund</b>	Lumen Global Founders Fund
<b>Mandate</b>	Global equities, long-only, unhedged
<b>Style</b>	Focused, long-term buy and hold
<b>Composition</b>	Typically 10 to 30 quality global stocks
<b>Horizon</b>	20+ years
<b>Inception</b>	7 July 2017
<b>Distributions</b>	Annual, ex date 30 June
<b>Entry/exit spread</b>	~ 0.10%/0.10%
<b>Auditor</b>	M V Anderson & Co Chartered Accountants
<b>Custodian</b>	Interactive Brokers LLC

### Investment Methodology

- 1. Fundamental analysis:** across all major global stock exchanges.
- 2. Quantitative longlist:** analysis based on long-term profitability, cashflow generation and financial stability.
- 3. Qualitative shortlist:** research into durability of competitive advantages, market position, founder-led qualities and level of reinvestment.
- 4. Valuation:** determine target price range.
- 5. Wait:** buy the stock when price falls within the target price range.

### Fund Return

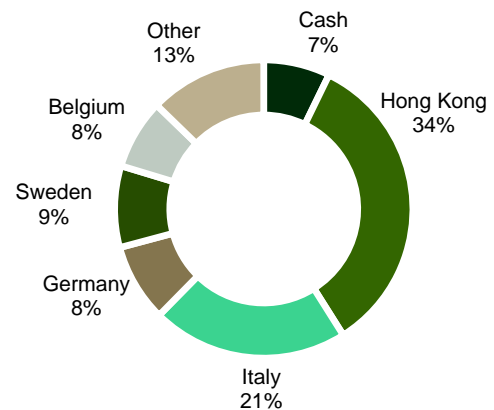
## 17.16% p.a.

Annualised return since inception on 7 July 2017.




Return shown is calculated **after** the deduction of management and administration fees and based on the exit price. Reinvestment of distributions assumed.

**Note:** in general, we invest when prices are decreasing. The fund's short-term returns may suffer after we make an investment as we tend to invest before the bottom. However, we take a long view – for quality companies, investing when their price is decreasing represents good value.

### Portfolio Allocation



### Top Holdings in the Fund

Holding	Description	Founder
 <b>Fuchs Petrolub SE</b>	Global manufacturer of lubricants and specialty chemicals.	Founded by Rudolf Fuchs in 1931, Fuchs is now the world's largest independent lubricant manufacturer. The company is still managed by the Fuchs family with a clear focus on innovating custom lubricants for industry-critical machines.
 <b>Nike Inc</b>	Global leader in design and manufacture of athletic footwear and apparel.	Founded by Phil Knight in 1964. Nike is still majority controlled by Phil Knight. Nike is a growth brand with continual focus on reinvestment into new products and markets.
 <b>Vitasoy International Holdings Ltd</b>	Global manufacturer and wholesaler of soy related beverages and food.	Founded by Dr. K.S Lo in 1940, the brand has developed a strong emotional connection with its customers over many generations. Termed "childhood in a box" by many people in Hong Kong, the company is growing rapidly into China and the rest of Asia. The company remains majority owned by the Lo family.

**Important Information:** Units in the fund referred to herein are issued by Lumen Investment Management Pty Ltd (ABN 31 616 119 941, AFS Licence 493790) ("Lumenary"). Past performance is not necessarily indicative of future results and no person guarantees the future performance of the fund, the amount or timing of any return from the fund, or that the investment objectives of the fund will be achieved. This material has been provided for general information purposes and must not be construed as investment advice. It does not consider the investment objectives, financial situation or specific needs of each investor. Investors should consider obtaining professional investment advice tailored to their specific circumstances and should read the Information Memorandum ('IM') applicable to the fund prior to making any investment decisions. The IM for the fund is available at [www.lumeninvestment.com](http://www.lumeninvestment.com). Any trademarks, logos, and service marks contained herein may be the registered and unregistered trademarks of their respective owners. Nothing contained herein should be construed as granting by implication, or otherwise, any licence or right to use any trademark displayed without the written permission of the owner. No part of this material may be reproduced or disclosed, in whole or in part, without the prior written consent of Lumen Investment Management Pty Ltd.